

Message Text

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PAGE 01 FRANKF 05166 100949Z

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ACTION EUR-12

INFO OCT-01 AF-08 ISO-00 EB-07 /028 W
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R 100907Z JUL 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 4719
USDOC WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY COTONOU

UNCLAS FRANKFURT 5166

E.O. 11652: N/A

TAGS: BEXP, GW, DM

SUBJECT: SPECIAL TRADE OPPORTUNITY -- GERMAN FIRM SEEKS BIDS
FOR CONSTRUCTION OF VEGETABLE OIL PROCESSING PLANT IN BENIN

1. THE GERMAN FIRM, GESELLSCHAFT FUER ORGANISATION, PLANNUNG
UND AUSBILDUNG GMBH (GOPA) SEEKS BIDS FROM APPROPRIATE U.S.
FIRMS FOR CONSTRUCTION OF A VEGETABLE OIL PROCESSING PLANT.
IN THE PEOPLE'S REPUBLIC OF BENIN (FORMERLY DAHOMEY).
BIDS WILL BE ACCEPTED FOR CONSTRUCTION, MACHINERY, AND
AUXILIARY SERVICES. THE GERMAN FIRM IS COORDINATING THE
BIDDING IN COOPERATION WITH SONICOG, A STATE COMPANY OF
THE PEOPLE'S REPUBLIC OF BENIN.

2. GOPA IS A LIMITED LIABILITY COMPANY, FOUNDED IN 1965,
WHICH ENGAGES IN INTERANTIONAL CONSULTING WORK IN DEVELOPING
COUNTRIES. IT HAS A PERMANENT STAFF OF 120. ANNUAL TURNOVER
IN 1975 WAS DM 10 MILLION. GOPA HAS BEEN WORKING ON BEHALF OF
THE GERMAN GOVERNMENT AS WELL AS OTHER FOREIGN GOVERNMENTS,
AND INTERNATIONAL ORGANIZATIONS IN MORE THAN 60
COUNTRIES AND HAS AN EXCELLENT REPUTATION.

3. U.S. FIRMS INTERESTED IN THIS PROJECT SHOULD
COMMUNICATE DIRECTLY IN WRITING WITH GOPA NO LATER
THAN AUGUST 6, 1976 AT THE FOLLOWING ADDRESS:
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GESELLSCHAFT FUER ORGANISATION, PLANUNG UND

AUSBILDUNG
HINDENBURGRING 18
D-638 BAD HOMBURG V.D.H.
GERMANY
TEL: 06172-32004

4. AN AMOUNT OF DM 800.00 TO COVER THE COST OF TENDER
DOCUMENTS, SHOULD BE REMITTED TO GOPA'S ACCOUNT NUMBER
3400363 WITH COMMERZBANK AG, BAD HOMBURG V.D.H. AND
IDENTIFIED AS SONICOG, PRB BIDDING, SPECIAL ACCOUNT.

A VOUCHER EVIDENCING THE REMITTANCE OF THIS AMMOUNT
SHOULD BE ATTACHED TO THE OFFER TO PARTICIPATE. TENDER
DOCUMENTS WILL BE FORWARDED TO BIDDERS BEGINNING AUGUST
9, 1976. CLOSING DATE OF THE TENDER IS NOVEMBER 1, 1976.

5. THE DEPARTMENT OF COMMERCE IS REQUESTED TO BRING THIS
TRADE OPPORTUNITY TO THE ATTENTION OF APPROPRIATE U.S.
SUPPLIERS.LEHMANN

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